

Having trouble viewing this email? Click [here](#)

Humming Bird, May 2018, Spring Edition, Issue 15

Welcome to this year's Spring edition of our Newsletter, issue number 15. We have had a busy few months with a number of changes and developments.



NECTAR GROUP

Personnel News

We are pleased to announce that James O'Mahony has been appointed as Assistant Commercial Manager and will be moving to the Commercial Department to support the team and take on some new responsibilities.

We also welcome Josseline Saint-Hubert (Commercial Coordinator) who joined Nectar during the second half of 2017. Josseline has already visited Senegal, Gambia & Holland to help with understanding what we do and where.

Frank Kofi, Confidence Ekpok and Enock Arthur have joined our team in Ghana. We wish them well with their new roles.

Collis Pfeiffer has also joined us as a technician, he will be rotating with our teams in West and East Africa.

Congratulations on their Work Anniversary!



From left to right Jane CONLON (20 years), Paul ALDER (20 years) and Natalie WILKINS (15 years)

Jane, Paul and Natalie celebrated significant work milestones recently. They all have a wealth of experience and have dealt with many challenges over the years working with Nectar. With 55 years of experience between them, they are instrumental to their departments. Well done to them and we look forward to the next milestone!

CONTENTS

NECTAR GROUP

[Personnel News](#)

[Work Anniversary](#)

[Head office Development](#)

[Record breakers](#)

[Focus on Ghana](#)

[Cuban update](#)

[HR News](#)

[Technical Bagging News](#)

[Second Bulk Hopper - UK](#)

[And they said...YES](#)

NSBT

[Ground breaking ceremony](#)

[Freetown bulk handling](#)

SNPSI

[Ground breaking ceremony](#)

NCML

[Updates](#)

[New arrival](#)

NML

[Ansaldo Crane](#)

[Fund raising for Orphanage](#)

Headoffice Development

Over the past few years, Nectar has been transforming itself from “the bagging company” to a Ports & Terminals Operator and Bulk Cargo Handling Specialist.

As we have grown our activities, we have invested in more personnel and more equipment. With more machines in our fleet, and the added complication of operating more diverse bulk handling equipment, our procurement demands have increased.

Today the head office teams handles several US\$ millions in procurement and more spare parts means we need more storage. We have also added personnel to the teams in the UK which means our office space is more crowded than a few years ago which has also put demands on our limited meeting rooms and other infrastructure.

With these demands in mind, the decision was taken last year to expand into the rest of our building here in Essex. The expansion provides much needed warehousing space and facilities for the consolidation and inspection of spare parts before we export them to the rest of our locations.



Warehouse



Gym

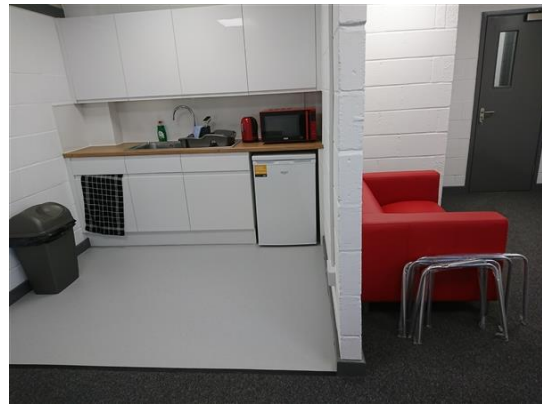
Once complete, the warehouse area will be equipped with an electric forklift and other equipment to assist the teams when handling some of the heavier and specialist spares we see coming through.

In addition, and after consultation with the Head Office staff a Gym is being constructed for staff use.

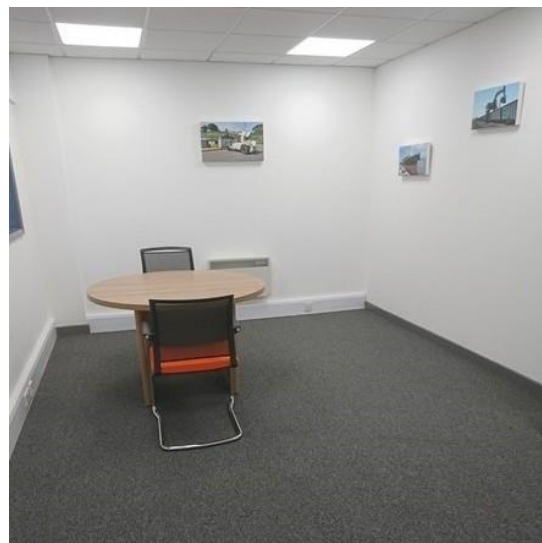
Along with the Gym there will be new conference room facilities, additional meeting rooms, a kitchen and break out area and new prototyping facilities for a 3rd generation bagging machine which is being worked on by our in-house engineering team.



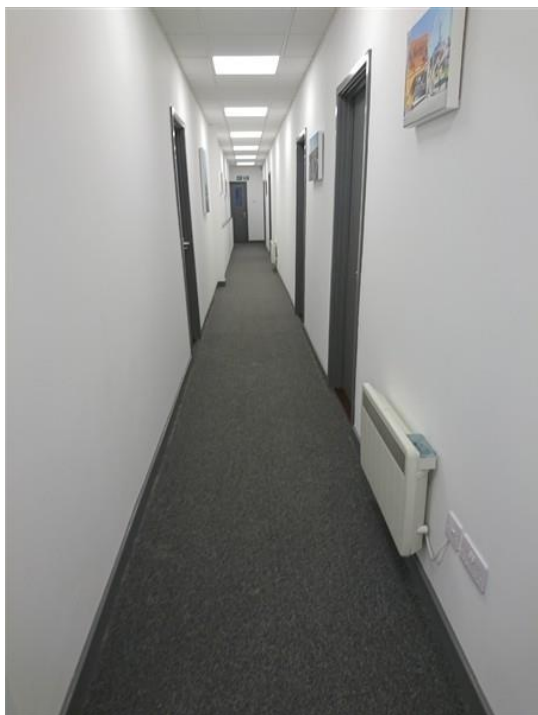
Conference Room



Kitchen/break-out area



Small meeting room



Corridor leading to different rooms



Small office

Record breakers



From left to right: Diouf Djibou, Yves Senghor, Jurgen Kanz, Adama Ndiaye

A big thank you and well done to our amazing technicians above who achieved a new record in Dakar, Senegal on the 19th of April : 5,347 mts of rice were bagged with 3 machines in 24 hours! They now set even higher standards to our bagging service. Keep it up!

Focus on our team in Ghana



From left to right, : Confidence Ekpore, Enock Athur, Tinashe Nyikadzino, Frank Koffi.

Our technical team in Ghana includes some recent new staff - A brief introduction to the team members.

Confidence is a diesel and hydraulics technician, he is married and has two children. He enjoys reading engineering books.

Enock is an Electrical Technician, still single. He enjoys music and football.

They both joined us on the 7th of March.

Frank is a welder, he is married and has one child. In his spare time time he likes playing football and enjoys cooking.

Finally Tinashe (our senior Technician) started with Nectar in 2006 and has been stationed in Ghana since 2012. He is married and has children.

Cuban updates

Cuba is a location where Nectar has operated for over 21 years and despite some challenges, the last few months have been busy handling a variety of commodities for our clients.

Fertilizer can be exceptionally challenging and so to improve the service offering, Nectar is in the process of investing £150,000 in brand new trimming equipment to assist clients and the port operator. In addition Nectar's fleet of equipment in Cuba has been upgraded with the delivery of new Bagging Machines, Hoppers and Grabs during the 2nd quarter of 2017.

A Golf tournament was organized earlier this year at the Havana Golf Club for Nectar's clients and local service providers. The day was well attended with over 30 participants. It was such a success that the local representative office is already making plans for next year!



HR News

Since taking over her new role as HR manager, Nicola Dewar has implemented the Personal Development Plan at the head office, which encourages employees to set personal goals that can be achieved within a certain time period.

Specific training has been organized to enhance and keep up to date the skills of the employees at the head office. For example in the first few months of 2018, various members of the head office have received training in Port Safety, Excel, Port Security, Data Protection, Commercial contracts, legal and HSE.

In addition, various team building activities have also been organized, including a nice evening at the Crystal Maze!



Headoffice team at the Crystal Maze - December 2017

Technical Bagging News

It has been a very busy start to 2018 in the Technical team, particularly with production and development. The first 3 months has seen another batch of our custom built bagging containers and hoppers roll off the production line, with major improvements to the design and quality.

The latest bagging containers have now been fitted with self locking side doors and a higher specification paint system which is more impact and corrosion resistant. This is ideal for quayside and warehouse operators, as this will significantly reduce the cost of ownership and extend the useful life of the machines.



The hoppers have had the grid frames completely redesigned, making them easier to maintain & clean which is particularly helpful for fertilizer operations.

Nectar has also built another 4 Compac M140 machines to join the worldwide bagging fleet in the first quarter, and a variety of Compac M140, XL120 and open frame machines for our customers. Many of these have included custom built modifications to the customers spec such as bag folding gear, semi-automatic feed conveyors and more.

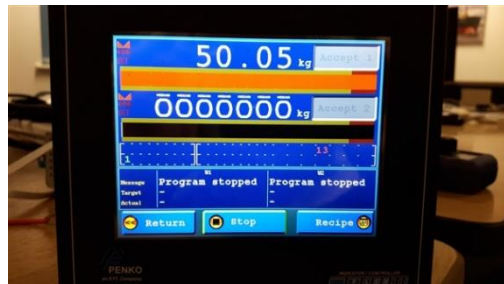


There has been a lot going on with new developments this year, testing some interesting equipment which will improve the performance of the machines. A more powerful compressor is under evaluation, and is so far performing extremely well, helping to push the machine beyond 20 bags per minute continuously.

We have also been testing new printing machinery suitable for printing customer's data onto the side of the bags. These tests will continue in the field in Q2. This will provide the opportunity to print a variety of information on the bags such as time/date stamps, bag number, vessel name or other information which could be coded as the customer requires. This will provide customers with greater trace ability and resistance to fraud. We are hoping to be able to offer this added service to customers later in 2018.



The new 2nd generation weigh controller introduced in 2017 has proved to be easier to use, faster and more accurate, but it also has greater connectivity. We are currently developing a web based dashboard to remotely monitor the performance of bagging operations from anywhere in the world. This will allow us to provide our customers with more accurate and up to date performance data and reporting, and provide a higher level of technical support. This should also become fully operational later this year.



Second bulk hopper to a major UK Port Operator



Nectar has supplied a 2nd Bulk Hopper to a Major Port Operator in the UK. The Hopper was constructed on site by our in-house team namely Ian Watts and Georgia Atallah. They were also assisted by L&J Engineering. The construction took place during one of the coldest weeks in the year with snow and blizzards adding to the challenge!

And they said... YES!



Our technician from Kenya, Joseph Coya met Mercelline Akoua Mensah during his stay in Lome for a Nectar bagging operation. Love blossomed and they got married this April. We are sending them our heartwarming wishes for a lifetime of happiness!



NSBT Groundbreaking ceremony

In January of this year, NSBT had the privilege of hosting the former President of the Republic of Sierra Leone Ernest Bai Koroma who performed the Ground Breaking Ceremony for the planned terminal expansion.



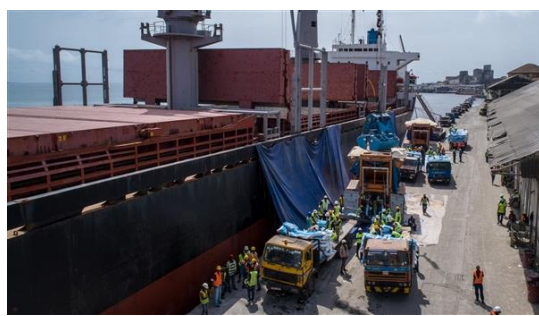
Some 500 guests were invited to witness the event which was also attended by the British High Commissioner to Sierra Leone (Guy Warrington).



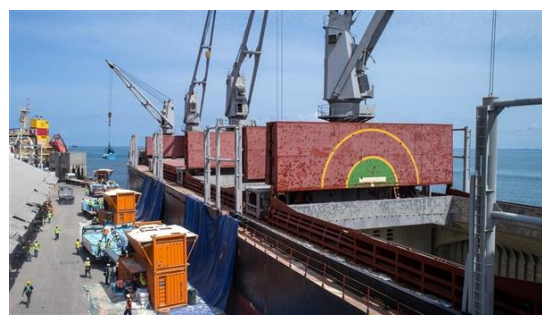
Our Technical Team has been deeply involved in the design & feasibility of the quay expansion and the development of the newly acquired development area. We have also worked on the dredging of Berth 1 in the first few months of this year. Berth 1 will have a new depth of 9.2 meters once completed.



Freetown bulk handling



In Freetown, one of the main imports is rice. During the autumn, NSBT successfully handled the Bulk Discharge, Bagging and Storage of a consignment of Bulk Rice at the port for one of our longest serving clients in Sierra Leone.



Since taking over the terminal, NSBT has improved safety during operations, productivity and outturn rates, efficiency and accuracy as well as providing a host of new handling equipment.



Groundbreaking ceremony



MMT Terminal Launches Phase two Development

MMT terminal embarked on phase two development on the 27th of February 2018 with a ceremony at the terminal in Mariveles.

The project in partnership with Phinma corporation will see the terminal to add another 225 m of berth to its facilities. Phinma will provide ship unloading and cargo transfer facilities which will be closed system providing an environmentally friendly cargo handling solution for handling bulk cement to be imported through the extended facility. There will also be storage facilities which will initially consist of 3x15,000 mt capacity silos as well as processing facilities including bagging and palletising of bulk cement on site.

The cargo is expected to arrive in 45,000 dwt vessels with an initial annual throughput target of 2 million tonnes. Processed cement will be distributed either via trucks (to be loaded from the facility) or barges. The construction project is expected to take 12-16 months from inception.





NECTAR COAL HANDLING (MOZAMBIQUE) LTDA

Updates

While the operational activity is reduced due to the berth being out of action for dredging, the team has focused its efforts in completing the maintenance tasks.

On the other side, clinker operations are taking shape after initial teething problems. The weighbridge is near completion.



New arrival!

Edna Maiela, our HR Manager in Nectar Coal Mozambique and her husband Cristovao were delighted to introduce to the world their addition to the family on the 2nd of December 2017: Krishna! Nectar Team send them the best wishes and love in those early days.





NECTAR MOZAMBIQUE

Ansaldo Crane refurbishment

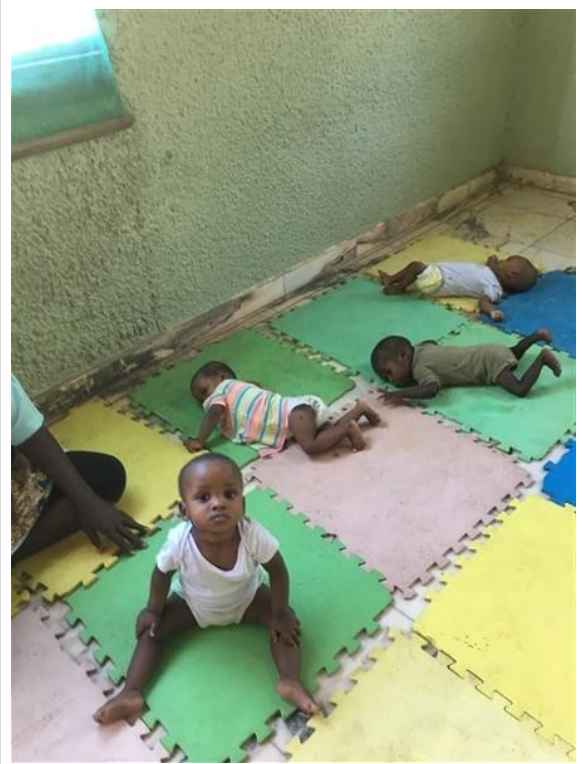
Nectar has recently commenced on mechanical refurbishments to the Ansaldo Cranes at Beira Port. The equipment is in very good condition that highlights the skills and commitments of the Nectar Mozambique Maintenance Teams but due to their age, they now need some refurbishment. The works are expected to complete soon.



Fund raising for Orphanage in Mozambique



Nectar Mozambique together with Nectar headoffice raised a whopping £ 308.53 for an Orphanage in Beira. Nectar office enjoyed the Albanese cake baked by Mirela in order to raise funds. Antonio and Domingos were in charge of purchasing milk, biscuits, crisps with the money raised. Nectar Mozambique Ltd with Richard, Shane, Antonio, Domingos, Josemar and Mirela visited the orphanage on the 26th of April which cares for 17 babies (aged below 1), 17 toddlers (1-3 years old) and 48 children (from 3 to 16 years old). We are proud of everyone involved in this little act of kindness which means a lot to those orphans.



Copyright 2018, Nectar Group Ltd, All rights reserved
Our mailing address is: commercialteam@nectar.co.uk

See you in our next newsletter...

Powered by  [smoove](#) marketing platform